



ANNUAL REPORT 2017

Parts and Crafts Inc.

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Annual Report - 2017

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MESSAGE FROM THE EXECUTIVE DIRECTOR



Dear Friends,

2017 was a difficult and tumultuous year for our work, our community, and our country. In the face of large-scale political polarization and national turmoil it felt simultaneously hard to worry about our small educational experiments but also more important than ever to create spaces where people can build community, where kids can make meaning and develop agency, and where people can come together to do the things they love, to make things, and to make things happen.

In 2017 we marched for science, for women, for immigrants, and we rallied to support the Safe Community's Act and to celebrate Somerville's sanctuary city status. But we also made robots and puppets and light-sabers and programmed computers and built dollhouses and rode bikes

and launched rockets. We did all of these things with the same spirit of joy and optimism and hope and a belief in the power of making and doing and bringing people together.

We once again reached a record number of kids through our outreach efforts, in particular our school partnership programs, primarily with the Somerville Public Schools. We developed and distributed our first new set of open hardware kits with the Parts and Crafts Monthly Make-It and families all over the country built light-sabers and motorcars and cardboard speakers with the help of our kits and documentation.

We also passed a major milestone as an organization -- we bid farewell to two of our co-directors, Bryce Taylor and Zachary Hirschtritt, who moved on to other things in the software world but who left an incredible mark on Parts and Crafts through their years of dedication, hard-work, enthusiasm, and curiosity. Though they are irreplaceable as colleagues, their departure has allowed us to welcome two new staff on-board, Lorraine Gilman and Bissrat Melakeberhan who we are thrilled to have the opportunity to work with and get to know in the coming years.

The world changes around us, kids come and go, Parts and Crafts grows and shifts from year to year, but our community is a constant source of strength and stability. Every day we teach and learn and make things together with incredible kids and adults, but the most important thing we build is connection, bringing people together as we make things and make things happen. We couldn't do it without the amazing network of families, friends, supporters, and community organizations that we are privileged to work with and be connected to. Thank you for everything you do. It's been an incredible year and we hope you'll stay with us to see what the future holds.

Best,

A handwritten signature in black ink, appearing to read "William Macfarlane".

William Macfarlane



GROWING A YOUTH MAKERSPACE

Parts and Crafts is a makerspace and community workshop in Somerville, MA. We encourage kids to think, make, learn, do through the exploration of the arts, science, computer programming, and engineering, a cluster we refer to as "the creative application of technical skills."

Launched in 2010, we were among the first generation of child-centered workshops that took inspiration from the hackerspace movement. Our goal was simple: to combine the resources of a hackerspace with the values of a free school, emphasizing choice, autonomy, and self-directed learning.

MISSION AND PURPOSE



BUILDING, MAKING, TINKERING

Kids in our programs learn how to cut, shape, sand, sew, drill, solder, and design, building everything from marshmallow launchers to kid-sized hovercrafts.



HANDS-ON EDUCATION SELF-DIRECTED LEARNING

We believe that kids learn best when given the space to play, mess around, have fun, and be themselves.



KEEPING OUR PROGRAMS AFFORDABLE AND ACCESSIBLE

Last year we subsidized over \$40,000 worth of free and reduced slots and significantly expanded in-school outreach to help us bring our programs to more kids.



TOOL USE AND TECHNICAL COMPETENCE

Every Saturday we open our shop to the public, offering free and low-cost workshops in 3D printing, woodshop, electronics, sewing, and fabric arts.



BUILDING INCLUSIVE COMMUNITY AROUND ALL THESE THINGS

That's the goal. We are always trying to improve, building capacity through low-cost programming, sliding scale, and partnerships with local organizations.



WANT TO FIND OUT MORE?

We spend a lot of our time building, crafting, inventing, and having fun! For up-to-date information about current programs visit www.partsandcrafts.org.

THEORY OF CHANGE

What's so great about this program?

We value kid autonomy.

Kids learn best when they are given the space to play, explore, and be themselves. They program video games. They build treehouses. They glue motors and LEDs to EVERYTHING. They investigate, ask questions, experiment, and play.

STEM programs for all learning styles.

We have a crew of amazing kids who love learning but often struggle in school. For high achievers and struggling students alike, hands-on projects are often the most effective way to inspire, encourage, and help kids re-engage with learning.

Real-world mentorship.

Our staff includes professional catapult-builders, self-taught zinesters, HONK musicians, hip-hop artists, programmers, citizen scientists, and inventors.

Focus on equity and inclusion.

Building the maker community in Somerville means prioritizing the families who actually live and work here. Local partnerships and sliding scale play a critical role in helping us accomplish this goal.



WHAT WE DO



ENGINEERING

- Takeapart, building, reverse engineering
- How do things move?
- Mechanical systems



DESIGN

- 3D printing
- Intro to woodshop
- Layout and design
- Invention and creation



ELECTRONICS

- Simple DC circuits
- Voltage, current, resistance
- Simple sensors
- Robotics, physical computing



PROGRAMMING

- Writing stories, animations, and video games in Scratch
- Minecraft modding
- Java, Processing, Arduino



ARTS AND CRAFTS

- Sewing and fabric arts
- Mechanical papercraft
- Drawing, painting, stop motion
- Jewelry making

2017 PROGRAMS AT A GLANCE

2017 was a short year for Parts and Crafts! We moved our fiscal year end up to August 31 to better align with the school calendar. As a result, this overview reflects eight months of programming from January 1 to August 31 2017.

SUMMER CAMP

Total kids served: 350
Revenue: \$215,518

Camp is our longest-running program and the inspiration for everything else we do. This year we ran for nine weeks in the summer plus two weeks in February and April 2017

AFTERSCHOOL

Total kids served: 67
Revenue: \$28,678

Modeled on North Star and the Albany Free School, Center for Semiconducted Learning (CSCL) is a resource for homeschoolers, unschoolers, and young people who are looking for an alternative to school. FY17 covers the second half of the year (21 weeks) from January to June 2017.

SCHOOL ALTERNATIVE

Total kids served: 46
Revenue: \$112,666

The spring semester of our afterschool program runs for 23 weeks from January to June. This program serves a high number of children in Somerville with transportation from the Kennedy, Argenziano, Healey, and Brown Schools.

SCHOOL PARTNERSHIPS

Total kids served: 203
Revenue: \$18,211

School partnerships have taken off this year! This year we ran the equivalent of 52 weeks of offsite programs, including offsite afterschool, field trips, and immersive STEM intensives. Current partners include the Brown School, Atrium, Kingsley Montessori, and Next Wave Full Circle

COMMUNITY PROGRAMS

Total kids served: 197
Revenue: \$3,175

Saturday Open Shop is a free program offered every Saturday from 12-2 pm. This past year we additionally partnered with the Welcome Project, Public Lab for Open Science and Technology, and the Somerville Fab Lab for workshops and programs in the wider community.

Where are the kids from?

- 91% of kids in our afterschool program are from Cambridge and Somerville, with transportation provided (van and walking school bus) to four local area schools
- 70% of kids enrolled in summer camp - our largest program -- are from Cambridge and Somerville, with roughly 20% from Boston, Arlington, Medford, etc.
- CSCL has the lowest percentage of local participants, with 41% from Cambridge / Somerville. We have small percentage of international students enrolled every year.

How far do people travel?

- We frequently have families from the North and South shore for Saturday Open Shop as well as a regular stream of adult educators from Brazil visiting Parts and Crafts via the Lifelong Kindergarten Group at MIT.

PROGRAM GROWTH

2015

Total kids served: 534
Revenue: \$420,179.21

First year as a non-profit! We hired new staff, built new internal systems, and grew programs

2016

Total kids served: 1107
Revenue \$518,917.20

Steady growth means getting a handle on finances, streamlining operations, and learning from mistakes

2017

Total kids served: 871
Revenue \$518,917.20

A year of transitions. We shortened our fiscal year, hired staff, and said goodbye to long-time P&C directors.



From January to August 2017 we served 463 kids in our in-house programs, camp, after-school, and school alternative programs. Across all programs we served 973 participants total (871 kids and 102 adults) with the bulk of the growth in in-school programs.

Growing our in-school programs

School partnerships remained strong in 2017 with programs running with four local schools -- the Brown School, Kingsley Montessori, Atrium School, and Next Wave / Full Circle.

New this year: A six-week daytime intensive at the Brown School, working with 1-1 with teachers to develop hands-on workshops linked to MA science and technology standards, plus an expanded range of afterschool offerings in Scratch, LEGO robotics, electronics, and crafts.

Saying goodbye to P&C co-directors

We are sad to be saying goodbye to Bryce Taylor and Zach Hirschttritt, two of our founding directors who helped to lay the groundwork for Parts and Crafts in the early years.

Zach and Bryce have been instrumental in building culture of Parts and Crafts, bringing a love of coding, movie-making, and Star Wars to all aspects of P&C programs.

They also built almost all of the financial infrastructure that lets this place run! We will miss them and wish them well on future endeavors!

Welcoming new staff!

2017 was a year of transitions, goodbyes, and new hires. P&C is always changing, and we're excited to welcome new full-time staff!

Key among them: Lorraine Gilman and Bissrat Melakeberhan, both coming on in Fall 2017 as co-directors to anchor CSCL, STEM / STEAM outreach and partnerships for the 2017-18 school year.

We are also excited to welcome Michael Gasper and Sara Greene, long-time CSCL parents coming on as part-time instructors for after-school and CSCL!

SUMMER CAMP

Camp is our longest-running program and the inspiration for everything else we do. This year we ran for 9 weeks in the summer plus 2 school vacation weeks.

Each day we offer a range of workshops and activities — computer programming, bookmaking, board game design, intro woodworking, igloo-making, and so on and so forth! We also offer plenty of time for kids to work on their own stuff, with staff available for one-on-one help on projects of various kinds. A low staff:camper ratio (1:7) helps us give kids the attention they need.



Morning meeting at the park



Movie-making with Bryce



Woodshop with Kunle



Crafting with Lorraine

350 kids

Total attendees

65 kids / week

\$215,518

Total revenue FY17

FY16: \$203,327

5% growth from Jan-Aug 2016

11%

Members use sliding scale

Full cost is \$325 / week

Avg sliding scale cost: \$138/wk

23 full scholarship slots

11 weeks

2-week summer sessions

One-week programs in

February and April



AFTERSCHOOL



67 kids

Total attendees
Spring semester only

\$28,678

Total revenue FY17
FY16: \$51,530
11% growth from Jan-Aug 2016

9%

Members use sliding scale
Full cost is \$18/day
No scholarships

23 weeks

Spring semester only
60% attended 1-2 days/week

Cost-wise, how do we stack up?

Program	Camp	Afterschool
Freedom Connexion	Free	not offered
Welcome Project	Free	Free
Mystic Learning Center *	Free	\$22/day
Elizabeth Peabody Center *	Free	\$25/day
School of Honk	\$80 / week	\$10-25/week
Community Schools *	\$210/week	\$25/day
Part and Crafts *	\$325/week	\$18/day
Empow Studios	\$595/week	\$35/day
Museum of Science	\$600/week	not offered
Einstein's Workshop	\$700/week	not offered
NuVu Studios	\$912.50/week	not offered

* accepts vouchers



HOMESCHOOLING PROGRAMS

CENTER FOR SEMICONDUCTED LEARNING

HIGHLIGHT: Robotics

Blimps, drawbots, and mouse droids. A series of workshops introducing kids to open hardware



HIGHLIGHT: Activism

CSCL students organized around #nodapl, including a successful divestment action at TD Bank



HIGHLIGHT: P&C News

There are currently THREE kid-run papers at Parts and Crafts reporting all the news that's fit to print.

46 kids

Total attendees
Spring semester only

\$112,666

Total revenue FY17

FY16: \$156,574
15% growth from Jan - Aug 2016

20%

Members use sliding scale

Total cost is \$55/day
Avg paid on sliding scale: \$30/day

21 weeks

Spring semester only
67% come 1-2 days/week

This morning I heard three words from my son that he has never uttered before (at least not together, in this sequence): "I love school."

- Eden Steinberg
CSCL Alumni



SCHOOL PARTNERSHIPS

HIGHLIGHT: Brown

School Six-week intensive plus rolling afterschool Scratch and maker clubs at the Brown

HIGHLIGHT: Next Wave / Full Circle

Weekly field trip with students from Somerville Public Schools, open build for Grades 6-12.

HIGHLIGHT: Atrium STEM

Six-week STEM intensive on electronics, open hardware, and physical computing for Grades 6, 7, and 8.



203 kids

Total attendees
Spring semester only

\$18,211

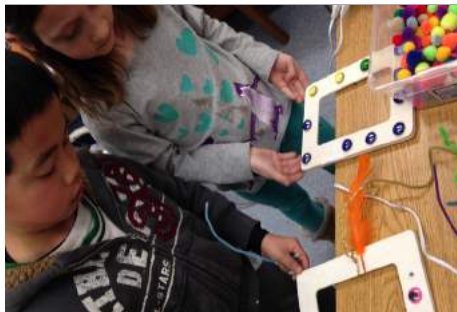
Total revenue FY17
FY16: \$17,007
322% growth from Jan - Aug 2016

4 sites

2 public schools / 2 private
Mix of offsite afterschool, in-school programs, and field trips

52 weeks

2- week sessions, full semester programs, and special events



P&C is awesome and my son absolutely loves it. He really does come home and look up new projects he can make after being inspired.

- Lance Davis
Ward 6 Alderman

COMMUNITY PROGRAMS

partnering with
local programs

outreach, access
and affordability

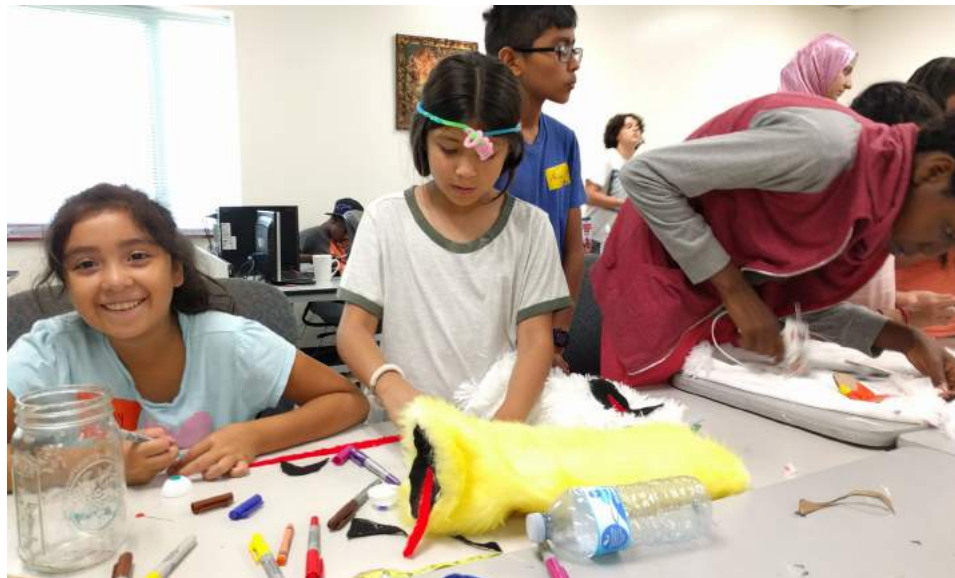
making friends,
growing networks



The Welcome Project

Thanks to the 70+ people who donated kits through the Kickstarter, we were able to run eight weeks of FREE afterschool programming at Welcome Project and the Community Art Center in Cambridge.

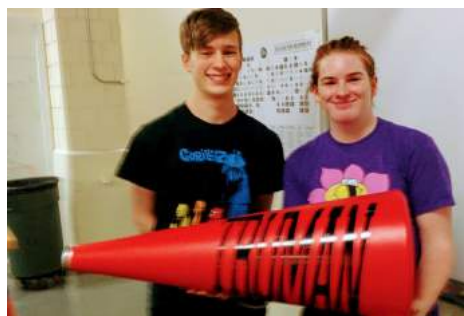
We also gifted over 30 kits to the Somerville Homeless Coalition, Freedom Connexion, and Next Wave Full Circle High School .



STEM Camp at the Welcome Project

Somerville Fab Lab

We brought the Monthly Make-It to the Somerville Fab Lab for a free 8-week series that included soldering workshops, 3D printing, lasercutting, and electronics.



Vinyl cutting at the Somerville Fab Lab



STEM Camp at the Welcome Project



Lasercutting at the Somerville Fab Lab



Teach-ins on immigration, health, and opioid prevention at the March 2017 Social Emergency Response Center

Screenprinting at the Boston March for Science

February 4 Sanctuary City rally



August 21 Eclipse Viewing at P&C

SATURDAY OPEN SHOP

Somerville is a diverse and economically polarized community. Area median income (AMI) for a family of four is \$95,000, yet 40% of children enrolled in Somerville Public Schools are eligible for free and reduced lunch.

In this context, the need for affordable STEM and STEAM programs is a pressing reality. We try to meet this need in a couple of ways! First and foremost, we run our primary programs -- camp, CSCL, afterschool - on a sliding scale

We also run Saturday Open Shop, a free program every week where kids can come in, make, build, and play. For many families this is the first time they step into our space. Roughly 105 kids came through Open Shop this year.

Last but not least, local partnerships. Our programs have been enriched by work with the Welcome Project, Full Circle High School, and the Somerville Arts Council, which have brought our programs directly to low-income families in Somerville.

197 kids

Total attendees

Open shop and offsite afterschool workshop (listed under community programs), not including larger scale one-off events

\$3,175

Total revenue

With support from the Somerville Arts Council, the Staples Foundation, the City of Somerville, and the Parts and Crafts Monthly Make-It

38 weeks

Free drop-in programming through Saturday Open Shop

BUILDING CAPACITY

How do we make STEM and STEAM accessible?

Build spaces where young people can engage creatively with technology

Prioritize resources for kids who struggle in traditional learning spaces.

Partner with organizations to widen the network of people you can reach

Make resources available at low cost to widen access to your programs



2017 HIGHLIGHTS

CSCL: Activism and Hamilaria



With help from Kelly, CSCL students performed a full-length version of Hamilton

Sanctuary Cities

In spring 2017 the CSCL activism class focused on immigration and sanctuary cities in Massachusetts.

In February 2017, the Welcome Project and the City of Somerville organized the One Somerville rally.



Screenprinting for One Somerville.

Summer Camp: August 21 Eclipse



CSCL students organize a state house rally in support of the Safe Communities Act

August 21 Eclipse

We spent the last week of summer camp celebrating the eclipse!

P&C campers made eclipse glasses and camera obscuras and we opened up Conway Field and invited everyone to watch the show.



Speaking with State Rep Christine Barber

Open Shop: March for Science



August 21 Eclipse Viewing at P&C

TRANSITIONS



Goodbye Zach and Bryce!

Co-directors and friends! Bryce and Zach are moving on, and we wish them the best of luck!

Bryce joined Parts and Crafts in 2012. Prior to working with P&C he studied physics, bug-tested software for mobile phone companies, made movies, and taught himself how to program computers.

Zach has been working at Parts and Crafts since 2013. sHe is a builder and spends much of his free time fixing and riding bikes, building fun moving sculptures, and sewing messenger bags.

Welcome Lorraine and Bissrat!

We are excited to welcome two new co-directors this year! Lorraine is joining us to coordinate CSCL, while Bissrat will be working on in-school STEM programming.

Bissrat is a bio engineer turned educator who is passionate about increasing accessibility to the maker movement. In her free time, she enjoys painting, yoga, building/tinkering, and cooking.

Lorraine is a puppeteer and educator from Vermont. She has a Master's degree in Puppetry from the University of Connecticut, a BFA from Ringling Brother's Clown College and studied Education at Rivier University. Lorraine has been teaching children for ten years and joined Parts and Crafts as a camp counselor in 2014.



Goodbye Terry and James!

Two of our incredible afterschool staff are moving on to other projects and endeavors. We'll miss you and wish you the best of luck!

Welcome Sara and Mike!

A hearty welcome to two long-time Parts and Crafts parents, Sara and Mike, who will be coming on to help with CSCL and afterschool.

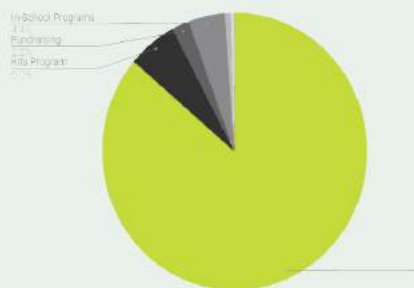
FY2017 REVENUE

\$413,753

How do we make money?

This report has focused on program-based revenue, which is overwhelmingly how we fund Parts and Crafts.

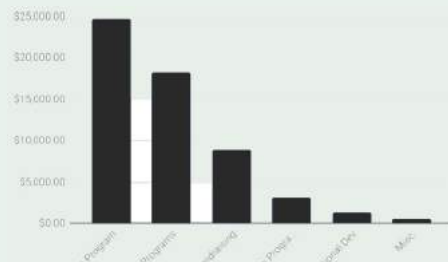
Beyond tuition-based programs, we earn revenue from grants, individual donations, kit sales, and adult-oriented programming (professional development, etc). This model has worked well at a small scale; as we get larger, we will likely need to reevaluate to meet our affordability goals.



86%

86% of our income is from tuition-based programs.

This includes camp, afterschool, and CSCL. Overwhelmingly, summer and school vacation camps fund all of our other programs



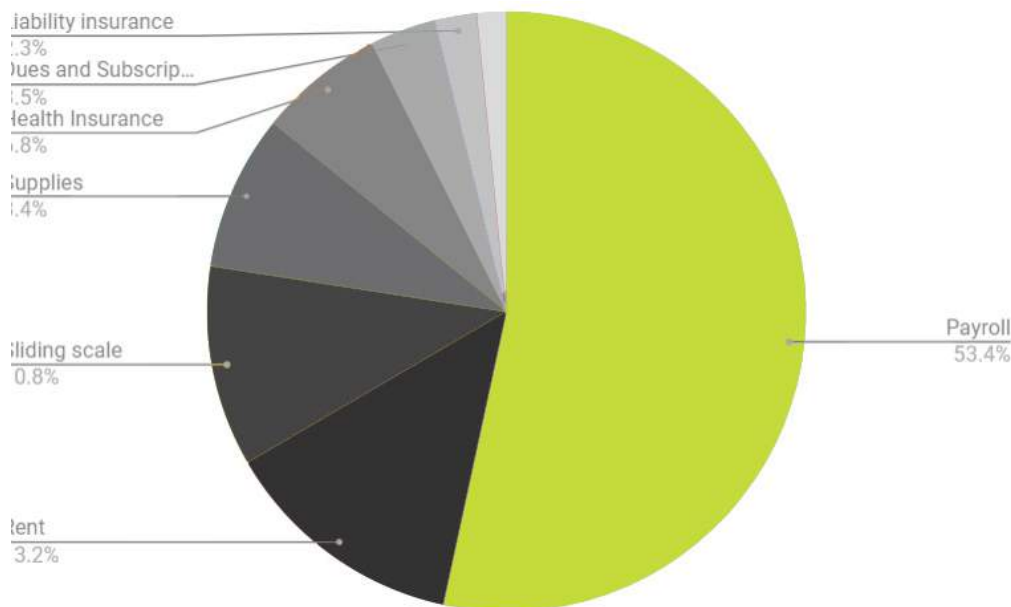
14%

The highest percentage of this is Kickstarter carryover

The remainder comes from grants, donations, and offsite events. Less than 1% of our total revenue comes from grants.

FY2017 EXPENSES

What do we spend money on?



\$374,730

Total expenditures in FY17

Includes payroll, rent, supplies, insurance, and other expenses.

53%

Payroll expenses

6 full-time, 16 part-time

13%

Rent at 577 Somerville Ave and 13 Garden Court

10%

Projected cost of FY17 scholarships and sliding scale

SCHOLARSHIPS AND SLIDING SCALE

\$42,687

FY2017: TOTAL VALUE OF REDUCED-COST SPOTS

Summer and
Vacation Camp

Afterschool and
School Year

CSCL: Home-
schooling at P&C

\$33,353

Total value of camp subsidy

15 sliding scale members
23 full scholarships
53% reduction from FY16
(\$51,240)

\$6,240

Total value of CSCL subsidy

9 sliding scale members
1 full scholarships
180% projected reduction from
FY16 (\$35,384)

\$3,094

Total value of afterschool
subsidy

6 sliding scale members
No scholarships
67% projected reduction from
FY16 (\$10,350)

12%

 of members across all programs use sliding scale

How do you calculate it?

Sliding scale is pegged to eligibility for free and reduced lunch, or \$44,955 for a family of four. Families making under this amount pay less than half of full price. Full price eligibility scales up to 280% of the federal poverty line.

Where does the money come from?

Sliding scale and scholarships are funded by tuition, with full-price members subsidizing other people to make the program more affordable for everyone.



12% of attendees make under 280%
FPL or \$60,750 for a family of four



39% of attendees are female-iden-
tified. 61% are male-identified.

BOARD OF DIRECTORS



TRUDI COHEN

Trudi Cohen was a full-time member of Bread and Puppet Theater in Vermont for 10 years. She is a founding member of Great Small Works and plays bass drum with the Second Line Social Aid and Pleasure Society Brass Band.



SHAUNALYNN DUFFY

Shaunalynn Duffy cares about what makes for healthy learning communities. The deep, social learning experiences she encountered making music have inspired her to approach science in the same spirit.



WILL MACFARLANE

Will Macfarlane believes that school is most effective when it gets out of the way and allows informal learning communities to form. Before founding Parts and Crafts he wrote software for MOS Architects and made ice cream.



JEFF STURGES

Jeff Sturges enjoys making things and connecting people. Inspired by his experience with the MIT Fab Lab Green-Fab and the NYCResistor hackerspace, he moved to Detroit to build community workshops such as the Mt. Elliott Makerspace and OmniCorpDetroit.



ALEC RESNICK

Alec Resnick is compelled by computation's potential to transform learning. Before sprout, he studied math & physics at MIT and co-founded nublabs, an electromechanical design firm where he built learning tools & toys.



KATIE GRADOWSKI

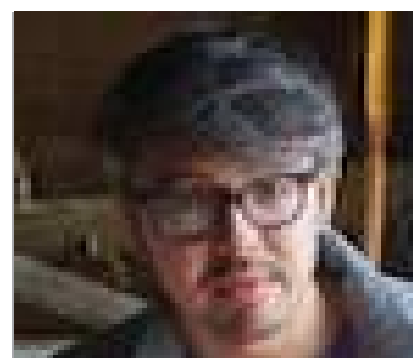
Katie Gradowski worked briefly in public radio and studied literature before stumbling happily into the world of alternative education, where she's been tinkering with electronics and hanging out with 8-year-olds ever since.



BRYCE TAYLOR

Prior to working with P&C Bryce studied physics, bug-tested software for mobile phone companies, made movies, and taught himself how to program computers.

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JEFF WARREN

Jeff Warren is the creator of GrassrootsMapping.org and co-founder / Research Director for the Public Laboratory for Open Technology and Science. He designs civic science tools and professionally flies balloons.

2017 CORE STAFF



DINA GJERTSEN

Before joining Parts and Crafts Dina built props & scenery, designed lights as a professional theater technician, and supervised exhibit maintenance at the Museum of Science. She runs the afterschool program and runs the Somerville Tool Library

KATIE GRADOWSKI

Katie Gradowski worked briefly in public radio and studied literature at Columbia University before stumbling happily into the world of alternative education, where she's been tinkering with electronics and hanging out with 8-year-olds ever since

ZACH HIRSCHTRITT

Prior to working at Parts and Crafts Zach was an outdoor educator for the AMC and a bike mechanic in New Haven. Zach spends much of his free time fixing bikes, building furniture, and running metalworking classes for kids

BRYCE TAYLOR

Prior to working with P&C Bryce studied physics, bug-tested software for mobile phone companies, made movies, and taught himself how to program computers. He can frequently be found playing Dominion and explaining force equations to small children

WILL MACFARLANE

Will Macfarlane believes that school is most effective when it gets out of the way and allows informal learning communities to form. Before founding Parts and Crafts he wrote software for MOS Architects, made coffee at Cool Moon Creamery, and co-ran Camp Kaleidoscope, a summer camp in Cambridge

KELLY TAYLOR

Librarian by day, rock photographer by night, Kelly has been involved in alternative education since 2002, working w/ middle school boys w/ behavior problems, freeschooling, unschooling & making a ruckus about education for kids unsatisfied by the mainstream school system

2016 PARTNER ORGANIZATIONS

Somerville Arts Council
The Welcome Project
Somerville Media Center (SCATV)
East Somerville Main Streets
Full Circle High School
Somerville Public Schools
Public Lab for Open Science and Technology

Lifelong Kindergarten Group
Communications Design Group
MIT Community Fund
HONK! Festival of Activist Marching Bands
Atrium School

Thank you for helping us connect and grow!

Parts and Crafts

STATEMENT OF ACTIVITY

January - August, 2017

	TOTAL
Revenue	
Afterschool Revenue	
Weekday Afterschool	28,678.91
Total Afterschool Revenue	28,678.91
Amazon Smile Revenue	42.39
Birthday Party Revenue	675.00
Camp Revenue	
Camp April	19,740.00
Camp February	18,975.00
Camp Summer Session 1	24,623.75
Camp Summer Session 2	29,426.87
Camp Summer Session 3	35,562.50
Camp Summer Session 4	41,915.00
Camp Summer Session 5	45,275.00
Total Camp Revenue	215,518.12
Class Revenue	920.00
Community Event Revenue	
Fundraiser Revenue	180.00
Movie Night	60.00
Open Shop Revenue	76.00
Outside Events/Tabling revenue	50.00
Total Community Event Revenue	366.00
CSCL Revenue	112,665.60
Donations	3,037.00
Free Lunch Free Camp Donations	2,310.00
Unrestricted Donation	310.34
Van Donation	845.00
Total Donations	6,502.34
Grants	1,000.00
Kickstarter Revenue	24,733.00
Off-Site STEM Events	11,175.63
Pop Up Camp Revenue	750.00
Professional Development Revenue	1,320.00
Refunds-Allowances	1,140.32
Sales	-2,726.16
Other Sales	255.00
Shopify Sales	1,247.00
Total Sales	-1,224.16
School Partnerships Revenue	
In-School Afterschool Revenue	
Brown Afterschool Revenue	8,184.00
Kingsley Montessori Afterschool Revenue	1,350.00
Total In-School Afterschool Revenue	9,534.00

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1/4

	TOTAL
Total School Partnerships Revenue	9,534.00
Shipping, Delivery Income	96.00
Uncategorized Revenue	-139.55
Total Revenue	\$413,753.60
Cost of Goods Sold	
Cost of Goods Sold	2,884.97
Total Cost of Goods Sold	\$2,884.97
GROSS PROFIT	\$410,868.63
Expenditures	
Bad Debts	6,519.04
Bank Charges	267.74
Dues & Subscriptions	
Adobe Fees	169.92
Amilia Fees	12,315.65
Codebender	10.00
Endicia	209.70
Fire Alarm Monitoring	118.50
Homebase Fees	109.75
Jotform fees	140.50
Kidblog	44.00
Lucid Software Dues	69.65
NAEIR Membership Fee	59.00
Namecheap Fees	35.85
Quickbooks fees	255.04
Shopify Fees	301.31
Stripe payments	30.98
Website Fees	95.91
Total Dues & Subscriptions	13,965.76
Fees	-10.00
ATM Fee (Foreign)	32.00
Employee Eligibility Fees	808.23
Total Fees	830.23
Field Trip Expenses	
Camp Field Trip Expenses	825.57
Field Trip Transportation	131.25
Other CSCL Field Trip Expenses	360.82
Total Field Trip Expenses	1,317.64
Freight & Delivery	138.50
Health Insurance	24,782.25
Dental Insurance	1,891.10
Total Health Insurance	26,673.35
Insurance	
Directors and Officers Insurance	1,675.00
Insurance - Accident	922.50
Insurance - Liability	4,842.00
Insurance - Worker's Comp	1,535.00
Total Insurance	8,974.50
Kesher Van	1,795.50

	TOTAL
Kesher Van - Gas	30.00
Legal & Professional Fees	
Accountants	3,250.00
Total Legal & Professional Fees	3,250.00
Licensing	200.00
Inspection Certificate	100.00
Summer Camp Licensing	25.00
Total Licensing	325.00
Meals and Entertainment	1,366.00
Occupational Health	180.00
Office Expenses	24.21
Other General and Admin Expenses	169.22
Payroll	188,560.88
Contractors	427.93
Fees	2,430.99
Taxes Paid	18,764.07
Total Payroll	210,183.87
QuickBooks Payments Fees	20.39
Rent or Lease	
Rent of 577 Somerville Ave.	28,000.00
Rent of Kesher	24,000.00
Total Rent or Lease	52,000.00
Repair & Maintenance	1,792.50
Fire inspection	456.00
Total Repair & Maintenance	2,248.50
Shipping and delivery expense	2,411.81
Stationery & Printing	9.95
Supplies	32,977.20
Taxes & Licenses	89.90
Real Estate Taxes	3,256.00
Total Taxes & Licenses	3,345.90
Travel	17.66
Uncategorized Expenditure	9.26
Utilities	
Electricity Bill	2,593.25
Fax Number	29.91
Gas Bill	210.33
Internet	587.52
Phone Bill	474.78
Waste Removal	1,409.83
Water Bill	374.06
Total Utilities	5,679.68
Total Expenditures	\$374,730.91
NET OPERATING REVENUE	\$36,137.72
Other Expenditures	
Miscellaneous	14.02
Total Other Expenditures	\$14.02
NET OTHER REVENUE	\$ -14.02

	TOTAL
NET REVENUE	\$36,123.70

Somerville Arts Council
MIT Community Fund
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Small Science Collective
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THANK YOU!

TO OUR KICKSTARTER BACKERS, FRIENDS, WELL WISHERS, AND DONORS WHO SUPPORTED US THIS YEAR

We don't always ask for help, but in a pretty dark moment there were literally hundreds of people who stepped forward and said, "Parts and Crafts is important to me. I'm going to help make sure it keeps existing." We can't express how much that meant to us, and how much we value your support.

YOUR SUPPORT MAKES OUR WORK POSSIBLE

Nothing that we do happens in a vacuum; from the very beginning we have been supported by a network of friends and allies who have supported us financially and offered their time and skills to help make Parts and Crafts a great place to be.

Your support has helped to grow this project from a bootstrapped set of science workshop running out of suitcases to the vibrant and expansive community it is today. THANK YOU for sticking with us and for continuing to be a part of it!

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